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# THE HONGKONG AND SHANGHAI HOTELS, LIMITED 香港上海大酒店有限公司

(Incorporated in Hong Kong with limited liability)
(Stock Code: 00045)

## **Unaudited Operating Statistics – Second Quarter of 2019**

The unaudited quarterly operating statistics of The Hongkong and Shanghai Hotels, Limited (the "Company") for 2019 and 2018 are as follows:

#### THE PENINSULA HOTELS

RevPAR (HK\$)		2019	9		2018				
NEVEAR (HR\$)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Hong Kong	4,164	3,292			4,717	3,618	3,148	4,855	
Other Asia	1,885	2,134			1,901	2,088	1,750	2,126	
USA and Europe	3,283	4,565			3,511	4,413	4,927	4,464	

Average Room Rate (HK\$)		201	9		2018					
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Hong Kong	5,989	5,396			5,883	5,661	5,485	6,223		
Other Asia	2,604	2,996			2,699	2,825	2,410	2,837		
USA and Europe	5,773	5,928			5,600	5,920	6,276	6,107		

Occupancy Rate	Number of	2019				2018				
(%)	Rooms (as at 30 Jun 2019)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Hong Kong	300	70	61			80	64	57	78	
Other Asia	1,618	72	71			70	74	73	75	
USA and Europe	969	57	77			63	75	79	73	

### **LEASING**

Average Monthly Yield		20	19	2018				
per available square foot (HK\$)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	48	49			46	46	46	48
Shopping Arcades	167	166			172	169	167	167
Office	63	62			59	62	63	63

Occupancy Rate (%)		20	19	2018				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	97	97			95	94	95	97
Shopping Arcades	87	86			88	87	87	87
Office	100	100			94	100	100	100

#### **Note for All Operations:**

1. All amounts are expressed in HK\$

#### **Notes for The Peninsula Hotels:**

- 2. Number of rooms is the total number of guestrooms in a hotel, whether available for sale or not. Rooms available for sale is the total room inventory less rooms unavailable for an extended period of time and / or permanent house use rooms
- 3. RevPAR is the total rooms revenue / rooms available for sale
- 4. Average Room Rate is the total rooms revenue / number of rooms sold
- 5. Occupancy Rate is the number of rooms sold / rooms available for sale
- 6. RevPAR, average room rates and occupancy rates are weighted averages for the hotels in each grouping
- 7. The Peninsula Hotels are located in:

Hong Kong: Hong Kong

Other Asia: Shanghai, Beijing, Tokyo, Bangkok and Manila

USA and Europe: New York, Chicago, Beverly Hills and Paris

### **Notes for Leasing:**

- 8. Average Monthly Yield per available square foot is the total rental income / area available for lease
- 9. Occupancy Rate is the area leased / area available for lease
- 10. Average monthly yield per available square foot and occupancy rates are weighted averages based on the area available in each grouping
- 11. The Group's most significant shopping arcades are located in The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, as well as The Repulse Bay Complex and The Peak Tower
- 12. The operating statistics do not include information for operations whose results are not material in the Group context: The Landmark, Vietnam; The Peninsula Residences, Shanghai; and 21 avenue Kléber, Paris

Shareholders and potential investors of the Company are reminded that the above operating information has not been reviewed or audited by the Company's independent auditor. Shareholders and potential investors of the Company should therefore exercise caution when dealing in the securities of the Company.

For and on behalf of the Board

The Hongkong and Shanghai Hotels, Limited

Christobelle Liao

Company Secretary

Hong Kong, 7 August 2019

As at the date of this announcement, the Board of Directors of the Company comprises the following Directors:

Non-Executive Chairman
The Hon. Sir Michael Kadoorie

Non-Executive Deputy Chairman

Andrew Clifford Winawer Brandler

William Elkin Mocatta

John Andrew Harry Leigh

Nicholas Timothy James Colfer

**Executive Directors**James Lindsay Lewis
Managing Director and Chief Executive Officer
Philip Lawrence Kadoorie

Clement King Man Kwok

Independent Non-Executive Directors

Dr the Hon. Sir David Kwok Po Li
Chief Operating Officer
Peter Camille Borer
Peter Camille Borer
Prieme Roger Boppe

Dr William Kwok Lun Fung Dr Rosanna Yick Ming Wong

Chief Financial OfficerDr Kim Lesley WinserMatthew James LawsonAda Koon Hang Tse