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# THE HONGKONG AND SHANGHAI HOTELS, LIMITED 香港上海大酒店有限公司 (Incorporated in Hong Kong with limited liability)

(Stock Code: 00045)

# **Unaudited Operating Statistics – Third Quarter of 2021**

The unaudited quarterly operating statistics of The Hongkong and Shanghai Hotels, Limited (the "Company") for 2021 and 2020 are as follows:

## THE PENINSULA HOTELS

RevPAR (HK\$) *		20	21		2020				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Hong Kong	791	937	1,378		616	352	760	1,173	
Other Asia	506	944	956		1,038	516	1,048	1,152	
USA and Europe	1,066	2,215	3,874		2,944	975	1,213	964	

Average Room Rate (HK\$)		202	21		2020				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Hong Kong	2,642	3,283	3,116		4,395	2,804	2,929	2,975	
Other Asia	2,549	2,922	3,389		2,887	2,456	2,737	3,103	
USA and Europe	4,784	5,737	6,710		5,711	4,930	5,047	5,019	

Occupancy Rate Number of		2021				2020			
(%) *	Rooms (as at 30 Sep 2021)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hong Kong	300	30	29	44		14	13	26	39
Other Asia	1,500	20	32	28		36	21	38	37
USA and Europe	969	22	39	58		52	20	24	19

\* From mid/end of March 2020, six of the Peninsula hotels in New York (reopened in June 2021), Chicago (reopened in July 2020), Paris (reopened in March 2021), Tokyo (reopened in June 2020), Bangkok (reopened in November 2020 and closed again in April 2021) and Manila (reopened in November 2020) were temporarily closed due to public health concerns, government advisories, travel bans and community lockdowns as a result of the COVID-19 coronavirus. RevPAR and occupancy rates of these hotels have been adjusted to reflect the reduction in room inventory during the closure periods.

## LEASING

Average Monthly Rent	2021				2020			
per square foot leased (HK\$)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	50	49	48		51	51	50	50
Shopping Arcades	140	140	138		158	166	170	149
Office	68	61	63		67	69	69	68
	2021				2020			
Occupancy Rate (%)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	81	80	78		94	92	87	83
Shopping Arcades	89	89	91		83	82	82	90
Office	98	93	98		95	95	95	98

## Note for All Operations:

1. All amounts are expressed in HK\$

### Notes for The Peninsula Hotels:

- 2. Number of rooms is the total number of guestrooms in a hotel, whether available for sale or not. Rooms available for sale is the total room inventory less rooms unavailable for an extended period of time and / or permanent house use rooms
- 3. RevPAR is the total rooms revenue / rooms available for sale
- 4. Average Room Rate is the total rooms revenue / number of rooms sold
- 5. Occupancy Rate is the number of rooms sold / rooms available for sale
- 6. RevPAR, average room rates and occupancy rates are weighted averages for the hotels in each grouping
- 7. The Peninsula Hotels are located in:

Hong Kong:	Hong Kong
Other Asia:	Shanghai, Beijing, Tokyo, Bangkok and Manila
USA and Europe:	New York, Chicago, Beverly Hills and Paris

#### Notes for Leasing:

- 8. Average Monthly Rent per square foot leased is the total rental income / area leased
- 9. Occupancy Rate is the area leased / area available for lease
- 10. Average monthly rent per square foot leased are weighted averages based on the area leased in each grouping and occupancy rates are weighted averages based on the area available in each grouping
- 11. The Group's most significant shopping arcades are located in The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, as well as The Repulse Bay Complex and The Peak Tower
- 12. The operating statistics do not include information for operations whose results are not material in the Group context: The Landmark, Vietnam; The Peninsula Residences, Shanghai; and 21 avenue Kléber, Paris

Shareholders and potential investors of the Company are reminded that the above operating information has not been reviewed or audited by the Company's independent auditor. Shareholders and potential investors of the Company should therefore exercise caution when dealing in the securities of the Company.

> For and on behalf of the Board The Hongkong and Shanghai Hotels, Limited Christobelle Liao Company Secretary

Hong Kong, 4 November 2021

As at the date of this announcement, the Board of Directors of the Company comprises the following Directors:

> Non-Executive Chairman The Hon. Sir Michael Kadoorie

<i>Non-Executive Deputy Chairman</i> Andrew Clifford Winawer Brandler	<b>Non-Executive Directors</b> William Elkin Mocatta John Andrew Harry Leigh Nicholas Timothy James Colfer
Executive Directors	James Lindsay Lewis
<i>Managing Director and Chief Executive Officer</i> Clement King Man Kwok	Philip Lawrence Kadoorie
	Independent Non-Executive Directors
	Dr the Hon. Sir David Kwok Po Li
Chief Operating Officer	Patrick Blackwell Paul
Peter Camille Borer	Pierre Roger Boppe
	Dr William Kwok Lun Fung
	Dr Rosanna Yick Ming Wong
Chief Financial Officer	Dr Kim Lesley Winser
Christopher Shih Ming Ip	Ada Koon Hang Tse

Ada Koon Hang Tse