

THE HONGKONG AND SHANGHAI HOTELS, LIMITED 香港上海大酒店有限公司

(Incorporated in Hong Kong with limited liability) (Stock Code: 00045)

29 March 2019

Dear Shareholders,

Election of Means of Receipt and Language of Corporate Communications

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and the Articles of Association of The Hongkong and Shanghai Hotels, Limited (the "Company"), the Company is making available the following options for you to elect for receipt of future corporate communications^(Note):

- (1) by electronic means through the Company's website at www.hshgroup.com in lieu of receiving printed copies, and receiving a notification letter of the publication of all future corporate communications on the Company's website; or
- (2) in printed form in English only; or
- (3) in printed form in Chinese only; or
- (4) in printed form in both English and Chinese.

In line with the Company's approach to corporate responsibility and sustainable practices, we endeavour to use less paper. As such, the Company encourages you to elect electronic means. To make your election, please mark **(X)** in the appropriate box on the enclosed reply form and sign and return it to the Company's share registrar (the "Share Registrar"), Computershare Hong Kong Investor Services Limited by post using the mailing label in the reply form or by email to hsh.ecom@computershare.com.hk.

If the Company does not receive a duly completed and signed reply form or receive a response indicating the objection from you by 29 April 2019 and until you inform the Share Registrar by reasonable notice in writing, you are deemed to have consented to receiving all future corporate communications by electronic means through the Company's website at www.hshgroup.com only, and a notification letter of the publication of the corporate communications on the Company's website will be sent to you.

You are entitled at any time by reasonable notice in writing or using email at hsh.ecom@computershare.com.hk to the Share Registrar to change the means of receipt and choice of language of the corporate communications. If you have indicated your preference (or are deemed to have consented) to receive all future corporate communications by electronic means but for any reason you have difficulty in receiving or gaining access to the corporate communications on the Company's website, the Share Registrar will promptly upon your request send the corporate communications to you in printed version free of charge.

Please note that (a) printed copies of the English and Chinese versions of all future corporate communications are available from the Company or the Share Registrar on request; and (b) the same are also be available on the Company's website at www.hshgroup.com and the website of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk.

Should you have any queries in relation to this letter, please call the Company's telephone hotline at (852) 2840 7788 during business hours from 9:00 a.m. to 5:30 p.m. from Monday to Friday, excluding public holidays.

Yours faithfully, For and on behalf of the Board **The Hongkong and Shanghai Hotels, Limited Christobelle Liao** *Company Secretary*

Note: Corporate communication refers to any document issued or to be issued by the Company for the information or action of any holders of its securities, including but not limited to the directors' report and annual accounts together with a copy of the auditor's report, the interim report, a notice of meeting, a listing document, a circular and a proxy form.

Shareholder's information (Name and Address) 股東資料(姓名及地址)

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c/o Co (the "S 17M F	ongkong and Shanghai Hotels, Limited (the "Company") mputershare Hong Kong Investor Services Limited hare Registrar") loor, Hopewell Centre, 183 Queen's Road East, ai, Hong Kong	致:	香港上海大酒店有限公司(「公司」) 經香港中央證券登記有限公司 (「股份登記處」) 香港灣仔皇后大道東183號 合和中心17M樓
I/We would 本人/吾等 (Please mark	ike to receive future corporate communications [*] of the C 希望以下列方式收取公司日後發布的公司通訊 [*] : "X" in ONLY ONE box) 一個空格內劃上「X」號)	Company in th	
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	in printed form in Chinese only; or 只收取中文印刷本;或		
	in printed form in both English and Chinese. 同時收取英文及中文印刷本。		
Name(s) of Shareholder(s) [#] 股東姓名 [#]		Signature(s) ⁴ 簽名	
<u>& 秋北山</u> Address [#] 地址 [#]	(Please use ENGLISH BLOCK LETTERS 請用英文正楷填寫)		-
Contact telephone number 聯絡電話號碼		Dat 日其	
請 閣下: 2. If the Com have cons publication 倘若本公	plete all your details clearly. 青楚填妥所有資料。 pany does not receive this duly completed and signed reply form or receiv neted to receiving corporate communications by electronic means throu n of the corporate communications on the Company's website.		
 By election right to ree 在選擇以1 If your sha 如屬聯名[The above writing or Centre, 18 上述指示 Sharehold or using et 股東有權[Sharehold or using et 股東有權[For the avv 為免存疑 * Corporate comm report and annu 公司通訊指本公 通函及代表委任 	司於 2019 年 4 月 29 日仍未收到 閣下已適當此填妥並簽署的回條或 公司將只向 閣下寄發有關已在本公司網站登載公司通訊的通知函件 n of electronic means through the Company's website at www.hshgroup. eive the corporate communications in printed form. 電子形式瀏覽(透過本公司網站: www.hshgroup.com) 取代收取印刷; res are held in joint names, only one shareholder may sign this reply form 发展, 任何一名股東均可簽署本回條。 instruction will apply to all future corporate communications to be sent using email at hsh.ecom@computershare.com.hk to the Company's Share Re 3 Queen's Road East, Wanchai, Hong Kong 適用於將來寄發子本公司股東的所有日後公司通訊, 直至 閣下發 投份登記處香港中央證券登記有限公司,地址為香港灣仔皇后大道東 ers are entitled to change the means of receipt and choice of language of th and it hsh.ecom@computershare.com.hk to the Company's Share Registrar. 適時發出合理時間的書面通知或以電郵方式發送到 hsh.ecom@computers bidance of doubt, we do not accept any additional instructions given on th , 任何在本回條上的額外指示,本公司將不予處理。 unication refers to any document issued or to be issued by the Company for the inful all accounts together with a copy of the auditor's report, the interim report, a notic <i>司向其任何證券持有人發出或將子發出以供換照或採取行動的任何文件,其中</i> 表格。	a表示反對的回顧。 com in lieu of re 本後, 閣下已開 n. to shareholders gistrar, Computo 出合理時間的冒 183 號合和中心 he Company's co share.com.hk 予本 his reply form.	题, 閣下將被視為已同意以電子形式透過本公司網站收取公司 eceiving printed copies, you have expressly consented to waive the 月示同意放棄收取公司通訊印刷本的權利。 of the Company until you notify otherwise by reasonable notice in rshare Hong Kong Investor Services Limited, 17M Floor, Hopewell 皆面通知或以電郵方式發送到 hsh.ecom@computershare.com.hk 予 17M 樓另作選擇為止。 rporate communications at any time by reasonable notice in writing 公司的股份登記處,要求更改收取公司通訊的方式及語言版本。 of any holders of its securities, including but not limited to the directors' ing document, a circular and a proxy form. ·G報告及年度賬目建同模數師報告、中期報告、會議通告、上市文件、
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