

THE HONGKONG AND SHANGHAI HOTELS, LIMITED 香港上海大酒店有限公司

(Incorporated in Hong Kong with limited liability)
(Stock Code: 45)

Unaudited Operating Statistics – First Quarter of 2025

The unaudited quarterly operating statistics of The Hongkong and Shanghai Hotels, Limited (the "Company") for 2025 and 2024 are as follows:

THE PENINSULA HOTELS

RevPAR (HK\$)		2025	5		2024					
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Greater China	2,211				2,327	2,447	2,081	2,937		
Other Asia	2,568				2,034	2,218	1,880	2,689		
USA	3,722				3,347	4,801	5,176	5,653		
Europe	4,343				3,665	6,416	8,548	6,430		

Average Room Rate (HK\$)	2025				2024				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Greater China	4,014				4,557	4,366	3,856	4,265	
Other Asia	3,847				3,545	4,148	3,319	3,997	
USA	6,732				6,260	6,975	7,573	8,231	
Europe	10,288				10,241	12,087	13,852	11,420	

Occupancy Rate (%)	Number of	2025				2024			
	Rooms (as at 31 Mar 2025)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Greater China	765	55				51	56	54	69
Other Asia	1,023	67				57	53	57	67
USA	753	55				53	69	68	69
Europe	567	42		•		36	53	62	56

LEASING

Average Monthly Rent		202	25	2024				
per square foot leased (HK\$)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	46				45	45	46	46
Shopping Arcades	136				140	133	135	134
Office	67				66	65	66	66

Occupancy Rate (%)		2025					2024			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Residential	95				90	90	92	95		
Shopping Arcades	88				88	88	87	88		
Office	83				86	86	85	85		

Note for All Operations:

1. All amounts are expressed in HK\$

Notes for The Peninsula Hotels:

- 2. Number of rooms is the total number of guestrooms in a hotel, whether available for sale or not. Rooms available for sale is the total room inventory less rooms unavailable for an extended period of time and / or permanent house use rooms
- 3. RevPAR is the total rooms revenue / rooms available for sale
- 4. Average Room Rate is the total rooms revenue / number of rooms sold
- 5. Occupancy Rate is the number of rooms sold / rooms available for sale
- 6. RevPAR, average room rates and occupancy rates are weighted averages for the hotels in each grouping
- 7. The Peninsula Hotels are located in:

Greater China: Hong Kong, Shanghai and Beijing

Other Asia: Tokyo, Bangkok and Manila

USA: New York, Chicago and Beverly Hills

Europe: London, Istanbul and Paris

Notes for Leasing:

- 8. Average Monthly Rent per square foot leased is the total rental income / area leased
- 9. Occupancy Rate is the area leased / area available for lease
- 10. Average monthly rent per square foot leased are weighted averages based on the area leased in each grouping and occupancy rates are weighted averages based on the area available in each grouping
- 11. The Group's most significant shopping arcades are located in The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, as well as The Repulse Bay Complex and The Peak Tower
- 12. The operating statistics do not include information for operations whose results are not material in the Group context: The Landmark, Vietnam; The Peninsula Residences, Shanghai; and 21 avenue Kléber, Paris