



**THE HONGKONG AND SHANGHAI HOTELS, LIMITED**  
香港上海大酒店有限公司

**HSH'S UNAUDITED OPERATING STATISTICS - SECOND QUARTER OF 2010**

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**HOTELS**

**Occupancy (%)**

	Current number of rooms	Q2 2010	Q2 2009	Change (pp)
Hong Kong	300	62	46	16
Other Asia	1,941	58	45	13
United States	771	68	58	10
Overall	3,012	61	49	12

**Average Room Rate (HK\$)**

	Current number of rooms	Q2 2010	Q2 2009	Change %
Hong Kong	300	3,840	3,883	(1)
Other Asia	1,941	1,939	1,790	8
United States	771	4,161	3,804	9
Overall	3,012	2,767	2,720	2

**RevPAR (HK\$)**

	Current number of rooms	Q2 2010	Q2 2009	Change %
Hong Kong	300	2,388	1,784	34
Other Asia	1,941	1,122	800	40
United States	771	2,824	2,220	27
Overall	3,012	1,684	1,331	27

**COMMERCIAL PROPERTIES**

**Occupancy (%)**

	Q2 2010	Q2 2009	Change (pp)
Residential	93	88	5
Commercial	96	95	1
Office	98	83	15

**Average monthly yield per available square foot (HK\$)**

	Q2 2010	Q2 2009	Change %
Residential	37	37	-
Commercial	153	166	(8)
Office	41	33	24

Notes:

pp = percentage points

( ) = the change is a decrease compared with last year

## HOTELS

### OCCUPANCY (%)

	Current Number of Rooms	2007				2008				2009				2010			
		Q1	Q2	Q3	Q4												
Hong Kong	300	80	74	73	80	75	70	71	70	57	46	55	71	71	62		
Other Asia	1,941	68	71	68	67	63	60	55	52	48	45	46	54	55	58		
United States	771	68	78	79	78	62	73	73	64	47	58	65	63	52	68		

### AVERAGE ROOM RATE (HK\$)

	Current Number of Rooms	2007				2008				2009				2010			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hong Kong	300	3,601	3,751	3,565	4,151	4,104	4,008	4,073	4,191	3,941	3,883	3,605	3,774	3,725	3,840		
Other Asia	1,941	1,315	1,432	1,474	1,985	1,930	2,025	2,357	2,048	1,759	1,790	1,686	1,848	1,728	1,939		
United States	771	4,073	4,496	4,446	5,127	4,269	4,597	4,657	4,966	4,104	3,804	3,790	4,538	4,187	4,161		

### REVPAR (HK\$)

	Current Number of Rooms	2007				2008				2009				2010			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hong Kong	300	2,872	2,771	2,586	3,340	3,090	2,797	2,879	2,940	2,264	1,784	1,985	2,695	2,659	2,388		
Other Asia	1,941	891	1,013	997	1,339	1,213	1,215	1,296	1,060	844	800	773	999	955	1,122		
United States	771	2,766	3,494	3,512	4,024	2,645	3,344	3,408	3,180	1,917	2,220	2,462	2,865	2,163	2,824		

#### Notes:

- Occupancy: Rooms occupied/Rooms available
- Average Room Rate: Total rooms revenue/Rooms occupied
- RevPAR: Total rooms revenue/Rooms available
- Hotels in:
  - Hong Kong: The Peninsula Hong Kong
  - Other Asia: The Peninsula Shanghai\*, The Peninsula Beijing, The Peninsula Tokyo\*\*, The Peninsula Bangkok and The Peninsula Manila
  - \* The Peninsula Shanghai soft opened in October 2009.
  - \*\* The Peninsula Tokyo soft opened in September 2007.
  - United States: The Peninsula New York, The Peninsula Chicago and The Peninsula Beverly Hills. The hotel portion of Quail Lodge Resort was closed on 16 November 2009.

## COMMERCIAL PROPERTIES

### OCCUPANCY (%)

	2007				2008				2009				2010			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	89	91	93	95	95	95	92	93	91	88	86	87	89	93		
Commercial	97	97	97	97	98	97	97	97	96	95	94	97	96	96		
Office	100	98	100	100	95	99	100	97	95	83	89	98	98	98		

### AVERAGE MONTHLY YIELD PER AVAILABLE SQUARE FOOT (HK\$)

	2007				2008				2009				2010			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Residential	34	35	36	38	38	39	39	40	40	37	36	35	35	37		
Commercial	141	145	147	149	160	164	168	170	169	166	165	171	148	153		
Office	23	24	28	30	30	34	38	38	37	33	35	39	41	41		

#### Notes:

- Occupancy: Occupied area/Area available
- Average monthly yield per available square foot: Total rental income/Area available
- Residential: The Repulse Bay
- Commercial: Arcades of The Peninsula Hong Kong, The Peninsula Shanghai, The Peninsula Beijing, The Peninsula New York, The Peninsula Tokyo, The Peninsula Bangkok, The Peninsula Manila, The Repulse Bay and The Peak Tower
- Office: The Peninsula Hong Kong and St. John's Building
- The operating statistics of The Landmark, Vietnam are excluded.